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## 澳洲昆士蘭商機洽談會

### Unlimited Business Opportunities in Queensland

Company Name	<b>Solar Farmers Pty Ltd (SF)</b>
Delegate	Craig Balmanno, Chairman and CEO Connie da Cunha, Chief Operating Officer
Company Website	<a href="http://www.solarfarmers.com.au">www.solarfarmers.com.au</a>
Company Background Information	<p><b>Year of establishment:</b> 2008</p> <p><b>Main business:</b> Solar Farmers Pty Ltd is a tier 1 company for renewable energy with key services include: EPC (Engineering, Procurement, Construction) and project management of large scale solar farms projects; total energy management; off-grid/hybrid systems design and implementation; carbon audits; research and development and commercialization of renewable technologies. SF is the only solar company in Australia that is approved to create and trade Carbon certificates.</p> <p><b>Main achievements:</b> Since 2008, Solar Farmers and its subsidiary companies has installed more than 8000 domestic and commercial solar power systems, producing more than 36 Gigawatt hours of clean, renewable energy every year. This saves an incredible 32,000 tonnes of carbon dioxide emissions every year – and climbing.</p> <p>As a Brisbane-born company, Solar Farmers Pty Ltd has dared to embark on its ambitious goal to be number one in providing renewable energy and total energy management solutions in the Indo-Pacific market by 2022. The Solar Farmers Team is on track with hi plan as it has established a company in the Philippines and has projects in the pipeline in India and has preliminary discussions with interested parties in Saudi Arabia on potential renewable energy projects. With this expansion, Solar Farmers is specifically looking to: inspect manufacturers' facilities for tubular gel batteries, lithium-ion batteries, inverters and solar modules; meet with</p>

	<p>financiers, investors, partners and service providers in the markets of interest for this Business Mission to support its business in the Indo-Pacific region and the Middle East region.</p> <p>Solar Farmers Pty Ltd’s business model is unique in that we are the only tier 1 renewable energy company that has holistic approach in providing products and services that take into account the energy demand side and supply side with important emphasis on using renewable energy and implementing total energy management end to end, to reduce energy waste, reduce costs and reduce carbon footprint.</p> <p>Most importantly, we are in this business as we believe that the “soul” of our business is our deep desire to be a catalyst for change by creating economic value to drive prosperity in the Indo-Pacific region. We do this by providing cost effective, clean energy solutions to deliver electricity to support progress, address inequality and sustain poverty alleviation programs. By implementing solar energy initiatives and providing total energy management services, we deliver immediate increases in financial returns that result. Our efforts will bring multiple benefits to Australia and our surrounding Indo-Pacific neighbours such as job creation, skills development, community empowerment and increased energy security. Efficient energy use and solar power are powerful drivers of economic growth, security and prosperity in the region.</p>
<p>Business matching’s Objectives</p>	<p>We are looking for potential suppliers, project owners, clients and partners. On this Business Mission, we are looking to connect with relevant individuals and businesses at the right level and authority to discuss potential collaboration to support our company’s plan to expand in the Indo-Pacific region.</p>